

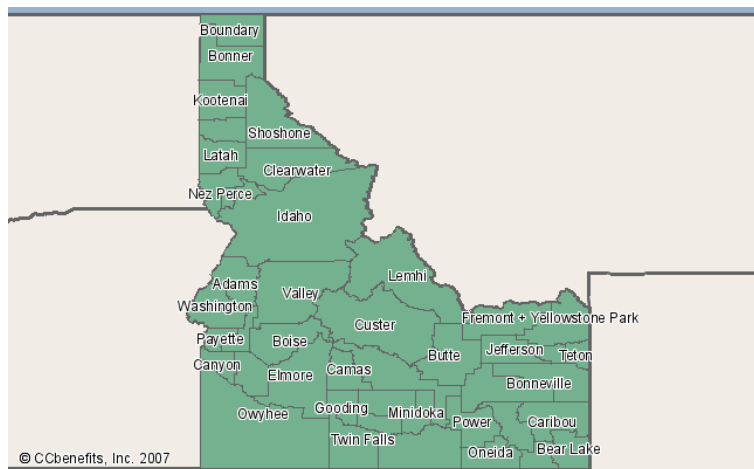
# Professional Technical Education



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## Career Cluster Report

## Career Cluster Report



Report produced by CCbenefits, Inc. [www.ccbenefits.com](http://www.ccbenefits.com)  
Data by Economic Modeling Specialists, Inc. [www.economicmodeling.com](http://www.economicmodeling.com)

# Career Cluster Report

Region: All Idaho

States: Idaho

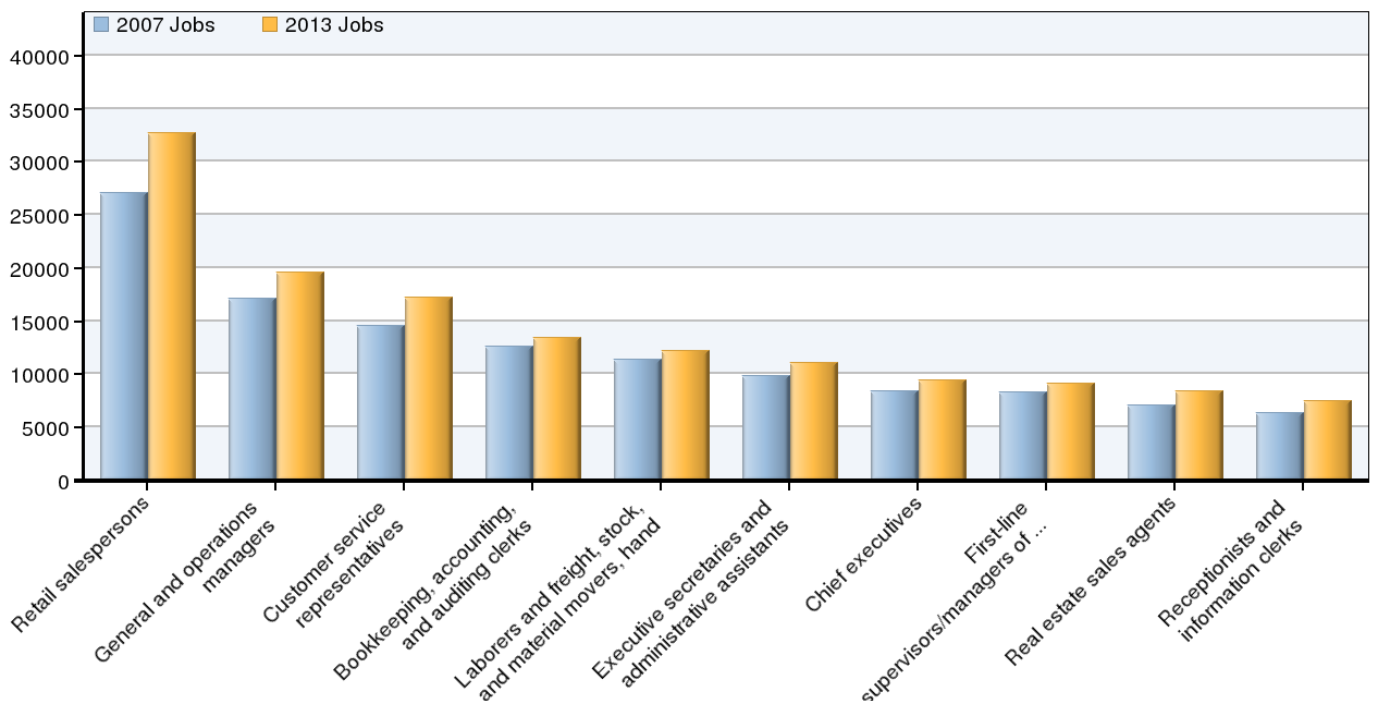
## Executive Summary for Business & Administration Career Cluster

Education	2007 Jobs	2013 Jobs	Change	Replacement	2006 Hourly EPW
Short-term on-the-job training	69,080	78,432	9,352	13,678	\$8.88
Moderate-term on-the-job training	55,479	62,225	6,746	6,347	\$12.71
Long-term on-the-job training	2,114	2,395	282	194	\$15.84
Work experience in a related field	22,456	25,458	3,002	2,672	\$17.47
Postsecondary vocational award	9,867	11,642	1,775	1,101	\$12.89
Associate's degree	826	933	107	39	\$17.72
Bachelor's degree	24,816	28,681	3,865	2,600	\$17.19
Degree plus work experience	44,170	50,371	6,201	4,668	\$26.53
Master's degree	615	708	93	77	\$23.89
	229,422	260,844	31,422	31,375	\$15.25

Source: Economic Modeling Specialists, Inc. - 8/07

## Largest Occupations

### Largest Occupations 2007



Source: CCbenefits, 2007

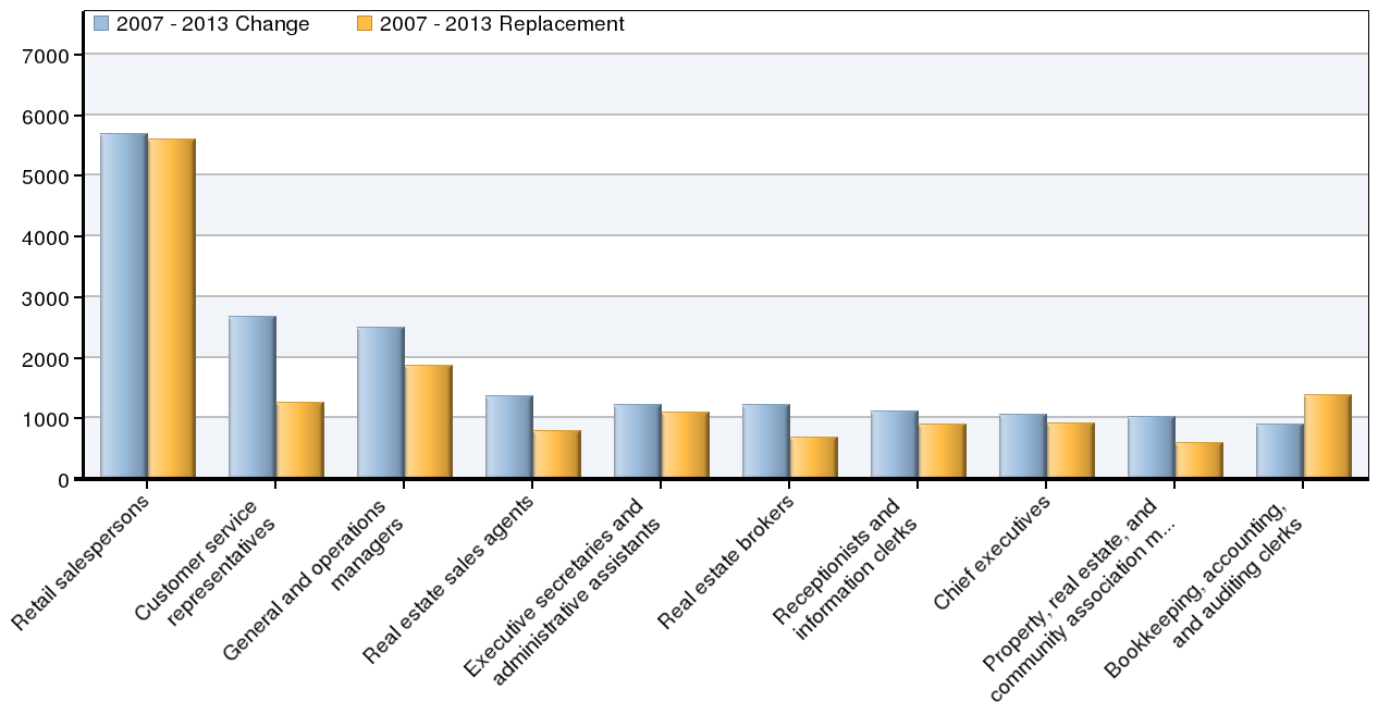
SOC Code	Description	2007 Jobs	2013 Jobs	Change	2006 Hourly EPW	Education
41-2031	Retail salespersons	27,045	32,727	5,682	\$8.51	Short-term on-the-job training
11-1021	General and operations managers	17,091	19,585	2,494	\$24.14	Degree plus work experience
43-4051	Customer service representatives	14,596	17,265	2,670	\$10.83	Moderate-term on-the-job training

43-3031	Bookkeeping, accounting, and auditing clerks	12,566	13,465	899	\$11.38	Moderate-term on-the-job training
53-7062	Laborers and freight, stock, and material movers, hand	11,382	12,197	815	\$8.54	Short-term on-the-job training
43-6011	Executive secretaries and administrative assistants	9,883	11,104	1,221	\$13.43	Moderate-term on-the-job training
11-1011	Chief executives	8,365	9,432	1,067	\$33.31	Degree plus work experience
43-1011	First-line supervisors/managers of office and administrative support workers	8,283	9,142	860	\$16.13	Work experience in a related field
41-9022	Real estate sales agents	7,040	8,408	1,368	\$12.87	Postsecondary vocational award
43-4171	Receptionists and information clerks	6,389	7,499	1,110	\$9.50	Short-term on-the-job training
11-9199	Managers, all other	6,377	7,139	762	\$23.52	Work experience in a related field
41-9021	Real estate brokers	6,043	7,259	1,216	\$11.93	Work experience in a related field
13-2011	Accountants and auditors	5,944	6,557	613	\$19.78	Bachelor's degree
43-5081	Stock clerks and order fillers	5,860	6,004	144	\$9.49	Short-term on-the-job training
41-4012	Sales representatives, wholesale and manufacturing, except technical and scientific products	5,685	6,115	430	\$16.62	Moderate-term on-the-job training
11-9141	Property, real estate, and community association managers	5,601	6,623	1,022	\$10.44	Bachelor's degree
53-3031	Driver/sales workers	4,252	4,703	451	\$9.34	Short-term on-the-job training
11-3031	Financial managers	3,579	4,050	471	\$25.00	Degree plus work experience
43-5071	Shipping, receiving, and traffic clerks	3,032	3,294	262	\$10.69	Short-term on-the-job training
41-3021	Insurance sales agents	2,976	3,247	271	\$14.89	Bachelor's degree
43-3021	Billing and posting clerks and machine operators	2,705	2,882	177	\$11.86	Moderate-term on-the-job training
35-3022	Counter attendants, cafeteria, food concession, and coffee shop	2,612	2,944	332	\$7.00	Short-term on-the-job training
13-1111	Management analysts	2,537	2,716	180	\$20.62	Degree plus work experience
41-9041	Telemarketers	2,442	2,456	14	\$9.27	Short-term on-the-job training
11-2022	Sales managers	2,352	2,709	357	\$23.65	Degree plus work experience
11-3011	Administrative services managers	2,116	2,421	305	\$20.74	Degree plus work experience
41-2021	Counter and rental clerks	2,097	2,554	457	\$7.67	Short-term on-the-job training
31-9092	Medical assistants	2,097	2,867	770	\$14.00	Moderate-term on-the-job training
15-1051	Computer systems analysts	1,857	2,298	441	\$28.83	Bachelor's degree
41-4011	Sales representatives, wholesale and manufacturing, technical and scientific products	1,724	1,816	92	\$20.44	Moderate-term on-the-job training

Source: Economic Modeling Specialists, Inc. - 8/07

## Largest Growth

### Largest Growth 2007 - 2013



Source: CCbenefits, 2007

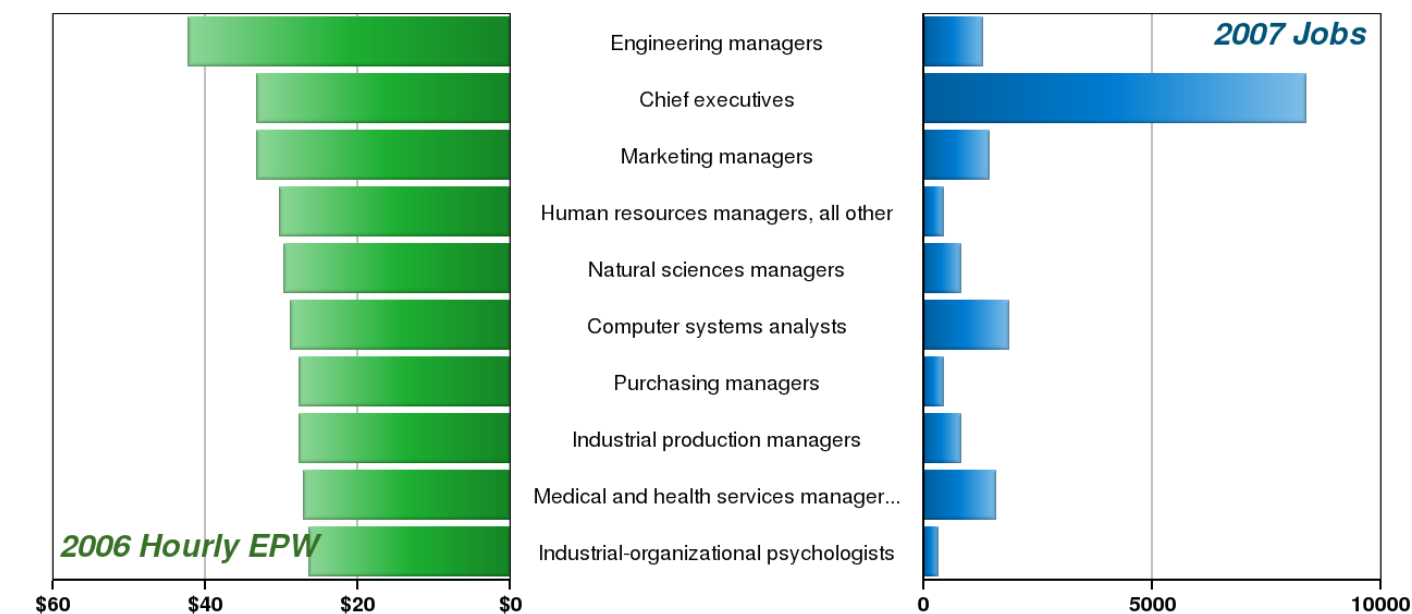
SOC Code	Description	2007 - 2013 Change	Replacement	Annual Openings	Hourly EPW	Education
41-2031	Retail salespersons	5,682	5,606	934	\$8.51	Short-term on-the-job training
43-4051	Customer service representatives	2,670	1,248	208	\$10.83	Moderate-term on-the-job training
11-1021	General and operations managers	2,494	1,867	311	\$24.14	Degree plus work experience
41-9022	Real estate sales agents	1,368	795	132	\$12.87	Postsecondary vocational award
43-6011	Executive secretaries and administrative assistants	1,221	1,097	183	\$13.43	Moderate-term on-the-job training
41-9021	Real estate brokers	1,216	680	113	\$11.93	Work experience in a related field
43-4171	Receptionists and information clerks	1,110	902	150	\$9.50	Short-term on-the-job training
11-1011	Chief executives	1,067	916	153	\$33.31	Degree plus work experience
11-9141	Property, real estate, and community association managers	1,022	597	100	\$10.44	Bachelor's degree
43-3031	Bookkeeping, accounting, and auditing clerks	899	1,381	230	\$11.38	Moderate-term on-the-job training
43-1011	First-line supervisors/managers of office and administrative support workers	860	1,034	172	\$16.13	Work experience in a related field
53-7062	Laborers and freight, stock, and material movers, hand	815	2,182	364	\$8.54	Short-term on-the-job training
31-9092	Medical assistants	770	215	36	\$14.00	Moderate-term on-the-job training
11-9199	Managers, all other	762	721	120	\$23.52	Work experience in a related field
13-2011	Accountants and auditors	613	658	110	\$19.78	Bachelor's degree

11-3031	Financial managers	471	298	50	\$25.00	Degree plus work experience
41-2021	Counter and rental clerks	457	458	76	\$7.67	Short-term on-the-job training
53-3031	Driver/sales workers	451	406	68	\$9.34	Short-term on-the-job training
15-1051	Computer systems analysts	441	119	20	\$28.83	Bachelor's degree
41-4012	Sales representatives, wholesale and manufacturing, except technical and scientific products	430	883	147	\$16.62	Moderate-term on-the-job training
11-2022	Sales managers	357	251	42	\$23.65	Degree plus work experience
35-3022	Counter attendants, cafeteria, food concession, and coffee shop	332	993	166	\$7.00	Short-term on-the-job training
11-9111	Medical and health services managers	322	175	29	\$27.21	Degree plus work experience
11-3011	Administrative services managers	305	238	40	\$20.74	Degree plus work experience
13-1073	Training and development specialists	292	146	24	\$18.00	Bachelor's degree
41-3021	Insurance sales agents	271	414	69	\$14.89	Bachelor's degree
43-5071	Shipping, receiving, and traffic clerks	262	364	61	\$10.69	Short-term on-the-job training
11-2021	Marketing managers	222	151	25	\$33.24	Degree plus work experience
27-1024	Graphic designers	221	90	15	\$15.89	Bachelor's degree
13-1079	Human resources, training, and labor relations specialists, all other	198	77	13	\$18.08	Bachelor's degree

Source: Economic Modeling Specialists, Inc. - 8/07

## Highest Earnings

### 2006 Highest Paying Occupations



Source: CCbenefits, 2007

SOC Code	Description	Hourly EPW	2007 Jobs	2007 - 2013 Change	Replacement	Education
11-9041	Engineering managers	\$42.23	1,291	167	149	Degree plus work experience
11-1011	Chief executives	\$33.31	8,365	1,067	916	Degree plus work experience
11-2021	Marketing managers	\$33.24	1,421	222	151	Degree plus work experience
11-3049	Human resources managers, all other	\$30.33	422	64	41	Degree plus work experience
11-9121	Natural sciences managers	\$29.66	803	103	90	Degree plus work experience
15-1051	Computer systems analysts	\$28.83	1,857	441	119	Bachelor's degree
11-3061	Purchasing managers	\$27.75	437	48	55	Degree plus work experience
11-3051	Industrial production managers	\$27.70	806	28	93	Work experience in a related field
11-9111	Medical and health services managers	\$27.21	1,569	322	175	Degree plus work experience
19-3032	Industrial-organizational psychologists	\$26.47	318	58	39	Master's degree
41-9031	Sales engineers	\$26.16	149	18	26	Bachelor's degree
11-3031	Financial managers	\$25.00	3,579	471	298	Degree plus work experience
11-1021	General and operations managers	\$24.14	17,091	2,494	1,867	Degree plus work experience
11-3041	Compensation and benefits managers	\$23.89	506	90	49	Degree plus work experience
11-2022	Sales managers	\$23.65	2,352	357	251	Degree plus work experience
11-9199	Managers, all other	\$23.52	6,377	762	721	Work experience in a related field
13-1081	Logisticians	\$22.40	143	20	14	Bachelor's degree
11-2031	Public relations managers	\$22.18	390	82	38	Degree plus work experience
19-3021	Market research analysts	\$21.88	686	100	103	Bachelor's degree
15-2031	Operations research analysts	\$21.18	297	35	37	Master's degree
11-2011	Advertising and promotions managers	\$20.96	463	81	48	Degree plus work experience
11-3011	Administrative services managers	\$20.74	2,116	305	238	Degree plus work experience
13-1111	Management analysts	\$20.62	2,537	180	205	Degree plus work experience
41-4011	Sales representatives, wholesale and manufacturing, technical and scientific products	\$20.44	1,724	92	269	Moderate-term on-the-job training
11-3042	Training and development managers	\$20.30	234	44	23	Degree plus work experience
13-2031	Budget analysts	\$20.01	291	36	28	Bachelor's degree
13-1011	Agents and business managers of artists, performers, and athletes	\$19.92	174	34	20	Degree plus work experience
13-2011	Accountants and auditors	\$19.78	5,944	613	658	Bachelor's degree
13-1072	Compensation, benefits, and job analysis specialists	\$19.16	507	98	44	Bachelor's degree
27-3031	Public relations specialists	\$18.70	780	153	64	Bachelor's degree

Source: Economic Modeling Specialists, Inc. - 8/07

\*Note: Occupations with fewer than 10 employees are not shown.